



Enabling Enterprise Mobility and Collaboration Without Compromise

Introduction

The demand for enterprise file synchronization and sharing (EFSS) solutions has increased dramatically in recent years—and for good reason. To succeed in today’s digital and mobile enterprise, workers need to create, edit, share, and distribute data securely across a diverse range of platforms including desktops, tablets, and smartphones. They want to collaborate remotely and in real-time with customers and partners, and complete transactions without having to print and sign documents.

File synchronization and sharing was initially popularized by end users who, in the absence of approved enterprise file sharing systems, relied upon personal online file sharing accounts using solutions such as Dropbox and Google Drive. But, these consumer-grade file sharing products bypassed the corporate fire- wall, fueling security concerns and elevating demand for solutions that provide centralized management, encryption, and integration with existing infrastructure.

Understanding this demand, and committed to helping businesses drive value through

solutions that enable people to become more productive, Citrix Systems in 2011 acquired ShareFile, an enterprise-grade file synchronization and sharing solution.

While enterprise file synchronization and sharing products were designed to balance usability and security, understanding the breadth, depth, and differences in capabilities of the various EFSS solutions is a challenge. All vendors provide basic synchronization, sharing and access capabilities, but the level of security, flexibility and usability varies greatly among products. Determining how well a solution meets the needs of IT, end users, and business partners requires a thorough investigation.

This paper assesses the security capabilities, flexibility and usability of Enterprise file synchronization and sharing product ShareFile Enterprise and demonstrates why it is the best choice for supporting enterprise mobility and collaboration without compromise.

Usability: Meeting the Demands of Today's Mobile Users

The importance of usability is often underestimated when evaluating EFSS options. First and foremost, the solution you choose must be intuitive and easy to use, otherwise workers will likely resort to using an unsupported consumer-grade alternative. It's not that employees have bad intentions when they use a non-IT approved solution—they just want to get their work done and will gravitate toward solutions that are convenient.

Workers need to be able to share files residing anywhere in the enterprise, collaborate across corporate networks, and improve mobile productivity with editing, annotation, offline access, and workflow integration capabilities. The ideal EFSS solution builds upon existing human habits and provides users access to the productivity tools they already use, while offering IT the peace of mind that data shared will be secure.

ShareFile Capabilities and Strengths

Built from the ground up for the cloud, and designed with usability in mind, ShareFile provides a rich consumer-style experience

essential for fast and full adoption. Workers can easily access, sync and securely share data with people inside and outside the organization, from any network, and any device—including tablets, laptops, desktops, and smartphones.

ShareFile's Outlook Plug-in provides easily customizable settings, including configuring e-mails to use ShareFile links for files above a certain size, allowing files up to 100 GB (beyond the size limits of enterprise email systems) to be shared. This allows organizations to offload those tasks from Exchange servers and still enable large file access. The Outlook plug-in also provides data tracking capabilities with the option to require log in to access files.

A built-in content editor lets workers create, review and edit Microsoft Office documents and annotate Adobe PDF files right from ShareFile, even while offline. ShareFile also provides important differentiators including allowing users to send files from a Mac Finder or Windows Explorer and lets you access a file from a different device without requiring you to sync all files.

“We want security and the user wants convenience, these seemingly contradictory requirements are now filled with Citrix. By providing access to the personal disk we take away the need for DropBox and we also offer a solution for users who want to access their department data on a mobile device.”

Martijn Langer | Coordinator of Operations & Service Desk | Equalit
<https://www.citrix.com/customers/equalit-en.html>

Unlike competing products that do not provide Outlook or Office 365 integration, mobile editing, or co-authoring tools, ShareFile empowers users with a consumer-like experience that enhances productivity and ensures user satisfaction.

Outlook Integration

Increased collaboration and productivity are the key drivers for enterprise file sync and sharing products. Without providing users the ability to work with productivity tools in their existing environment, users will turn to non-enterprise supported collaborative tools. Outlook integration enables intuitive file sharing directly from email, allowing a smooth workflow and the ability to insert links to files, upload and send new files, and request files directly from a Microsoft Outlook email message. Converting attachments into links, simplifies the sharing of large files without clogging up the network. Outlook integration provided by ShareFile allows users to increase collaboration and productivity.

Some of ShareFile’s leading competitors have no integration into Outlook at all or limitations on a requirement that Office 365 version of Outlook be used. Sending and sharing files happens through Outlook Web App or will occur via the traditional email attachment process. For those that integrate with Office365, recipients of files who do not have a Microsoft account must create a Microsoft account and log in to retrieve files—not exactly a smooth process for users. Without Outlook integration users must modify the way they work, workflows are disrupted, and user productivity is compromised.

Office 365 Integration

Seamless and uninterrupted usage of Office 365 is a key demand for today’s mobile users. They want to access and edit Microsoft Word, Excel and PowerPoint files directly from their browser—eliminating the need to download, edit and upload files. Office 365 integration, particularly around content management, provides enterprises with the ability to dictate how and where users store files. ShareFile’s Office365 integration lets users edit Office files without leaving ShareFile and without desktop versions of Microsoft Office—or even their own computer—to update Office files stored in ShareFile.

If the EFSS solution doesn’t offer Office365 content management integration, it can make it difficult to retrieve or edit files directly within the browser. Lack of Office 365 integration limits seamless workflows and user productivity, often adding unnecessary traffic to networks.

Mobile Editor

Accessing content on mobile devices for mere viewing purposes is no longer sufficient. Today’s users consistently switch back and forth between their devices and use tablets and smartphones for content creation. ShareFile’s mobile editing capabilities ensure users on the go can continue to be productive and meet deadlines.

One of ShareFile’s leading competitors provides very limited native mobile support for content manipulation — missing full annotation capabilities across multiple

Usability demands

Functionality	ShareFile	Competitors
Outlook Integration	✓	✓
Mobile Editor	✓	✓
Co-Authoring	✓	Limited
Office 365 Integration	✓	Limited
Client Tools (ie. Drive Mapper)	✓	Limited
Document Centric Workflows	✓	Very Limited

file formats. For example, annotations are supported only for PDF files. Lack of mobile editing capabilities disrupts workflows and can delay users from getting the job done. Users relying upon third party mobile editing tools expose files to potential malware and unauthorized distribution.

Co-authoring

Co-authoring (real time collaborative editing) has become critically important in today's mobile and collaborative world. Without the ability to edit documents simultaneously, users must resort to sending a file to multiple users, making sure each user is properly using check-in/ check-out, then merging everyone's changes. ShareFile's co-authoring capabilities take collaboration to the next level, allowing multiple users to edit Office documents within the ShareFile web application in a single session.

In a world where time is of the essence, getting the job done efficiently is the name of the game. Not all of ShareFile's

competitors support this feature. The lack of co-authoring capabilities hinders user productivity by unnecessarily bogging down collaboration efforts.

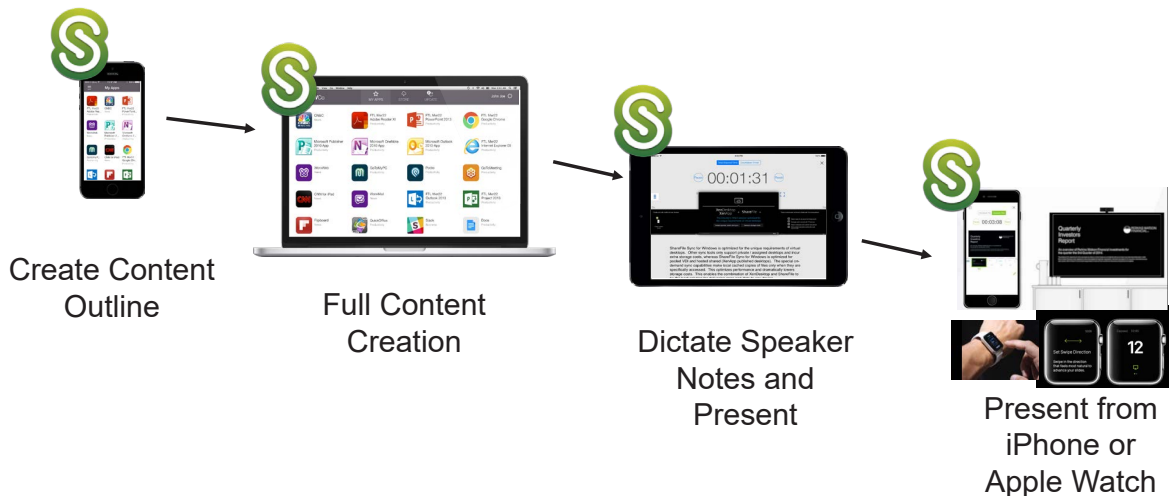
Client Tools

In addition to providing traditional clients tools such as Sync and Desktop App, Citrix ShareFile offers several unique client tools to further enhance user productivity. Drive Mapper allows users to establish connection to their account as a mapped drive on the Windows file system without performing a full sync of account content. With Drive Mapper, a small cache of data is maintained on the local hard drive. This is a great tool for those virtual desktop or VDI environments. Many traditional synchronization tools are geared more for traditional desktops. Drive Mapper for Windows can help to save on storage costs across a VDI infrastructure. The tool will only cache content as its accessed. The tool can also be centrally managed via Active Directory group policy as well.

Create and edit content across devices

ShareFile customers can create and outline a PowerPoint on a phone, collaborate on the content with colleagues and vendors from a laptop, dictate speaker notes on a tablet and present via an Apple Watch

Create and edit content across devices



Document Centric Workflows

IT managers want a single solution that provides a collaborative workspace where users can securely exchange, edit, track and e-sign content through a single interface. Citrix powers users to create document-centric workflows in conjunction with RightSignature. This unique feature increases worker productivity by allowing recipients to sign a document online, from any Web browser or mobile device.

When it comes to usability, ShareFile provides the simplicity, content manipulation, collaboration, and workflow capabilities necessary to meet the most demanding needs of today's mobile users..

Questions evaluators should ask when assessing EFSS Usability options:

- Will users have access to the applications and productivity tools they already use (Outlook, Office 365, etc.), complete with their personalized settings, so they can get to work right away?
- Does the product meet the needs for advanced workflow and collaboration capabilities?
- Will IT be satisfied with the security capabilities of the product?
- Does the product address the key usability concerns of today's users?
- Will the solution provide users with self-service provisioning for any app they need—hosted, mobile or SaaS—through an enterprise app store with single sign-on?

Secure IT Oversight

Security is one of the biggest drivers leading to the rise of EFSS adoption and deployments. The ideal EFSS solution must allow IT to establish the security policies and rules required to safeguard data, while enabling users to connect and share data regardless of where they are or where the data resides. Business-grade controls, such as single sign on, Active Directory integration, access and monitoring control, along with audit reporting are not optional. Understanding how well a solution protects data in transit, manages encryption keys, the level of password protection, as well as rights management and data loss prevention capabilities is key. Compliance with industry regulations such as Sarbanes-Oxley (SOX) and the Healthcare Insurance Affordability and Availability Act (HIPAA) must be considered.

ShareFile Security Capabilities and Strengths

With ShareFile, IT can issue the right level of data access and sharing for each user and scenario, while gaining full visibility and control necessary to ensure business data is protected.

ShareFile meets the requirements of enterprise IT environments with stringent security measures, including authentication and authorization, device security policies, and robust reporting and auditing. ShareFile is ideal for highly regulated industries as it also provides additional security and compliance measures.

Secure IT oversight

Functionality	ShareFile	Competitors
Enterprise Mobility Management	✓	Very Limited
Robust Authoring and Monitoring	✓	Limited
On-Premises Data Loss Prevention Integration	✓	Very Limited
Enterprise Key Management	✓	Limited

ShareFile works with your existing DLP infrastructure (integrating with Symantec, McAfee, Websense, Code Green and any other vendor that supports the ICAP protocol) to detect when sensitive content is added and lets you restrict access and sharing based on the results of the DLP scan. IT can classify files based on their content to enforce sharing restrictions based on the file's DLP classifications. ShareFile can disable anonymous sharing and offers whitelisting email domains, thereby allowing data to be downstream (however, files can be uploaded to ShareFile accounts by anyone).

In addition to content level security like that provided with DLP support, ShareFile also provides support for protecting documents once they leave ShareFile. A common concern among users of file sharing applications is "how can I secure my content once a user downloads the file from cloud storage?" This type of security is provided through IRM or Information Rights Management. If DLP is content aware security, IRM is document level security. With IRM you can share content in a way that allows the defined security parameters to follow the file as it moves around. Whether that movement is from one user to another or one device to another, the security will remain. This provides comfort in knowing that no matter what happens to that file, the security defined when the file was shared will stay.

As a standalone product, ShareFile provides comprehensive data privacy controls, especially around metadata—an issue that is gaining attention in the face of global scrutiny of U.S. based technology providers and U.S. government agency access to data.

To strengthen data security even further, ShareFile integrates with XenMobile to support role-based provisioning and deprovisioning of a service, two-factor authentication, policy-based controls, real-time application monitoring, complete mobile device management (MDM), mobile app containers, single sign-on, federated identity and scenario-based access controls.

Enterprise Mobility Management

The transformation of computing through mobility, consumerization, bring-your-own device (BYOD) and flex-work offers powerful benefits for today's organizations—but it poses significant challenges for IT. Mobile devices without proper security can lead to disaster. To secure data, IT must implement enterprise mobility management (EMM) policies that integrate mobile devices into their enterprise workflow and security frameworks. For robust security, IT must be able to configure granular access policies to audit, track and secure data, and have real-time visibility into application traffic flows. To keep devices and data secure, IT must provide remote wipe, poison pill, restrictions on modified devices, and encryption capabilities.

Citrix extends enterprise file sync and sharing capabilities by providing the most comprehensive EMM solution for managing devices, apps and data. To strengthen EMM and data security even further, ShareFile integrates with XenMobile. The integration with XenMobile provides users a unified interface to access business applications from their mobile devices. It extends EMM support with role-based provisioning and deprovisioning of a service, two-factor

“Users don't have to think twice about sending a large file—they just attach the file and press send. ShareFile has significantly sped up our workflows associated with sending files, helping us become more productive for our clients.”

Gareth Atkins | Global IT Security Specialist | Arup Group Ltd
<https://www.citrix.com/customers/arup-en.html>

authentication, policy-based controls, real-time application monitoring, complete mobile device management (MDM), single sign-on, federated identity and scenario-based access controls.

Robust Auditing and Monitoring

Supporting privacy mandates and regulatory compliance is crucial for today's organizations. Globally, organizations face more than 300 security and privacy-related standards, regulations and laws, with more than 3,500 specific controls. It's not enough to merely meet these requirements, you must be able to document your compliance and allow full auditability. Your chosen solution must provide complete logging and reporting to help you respond to audits quickly, efficiently—and successfully. ShareFile provides the extensive auditing and monitoring capabilities that IT organizations require to ensure data is secured and compliance mandates are met. Providing comprehensive data privacy controls, especially around metadata—is becoming increasingly important in the face of global scrutiny of U.S. based technology providers and U.S. government agency access to data. Access controls must require a log-in with defined password complexity for each user account, restrict the number of downloads available to a given user, restrict upload and download permissions for users added to team folders, and expire links to files whenever desired. IT must be able to restrict access based on network location and provide secure storage areas with employee-only access.

ShareFile's robust auditing, monitoring and data privacy controls provide IT organizations the functionality they need to ensure data sovereignty and compliance requirements can be met.

Again there are ShareFile competitors that when used alone do not offer adequate auditing and monitoring capabilities. They have limitations in being able to remotely wipe a device or implement poison pill measures. The ability to control file or folder access using black and white listings and restricting the use of modified or jailbroken

devices to avoid security vulnerabilities is also a limitation when taking the competitor product at face value. There is also a lack of support for limiting the number of times a user can download a shared file from a link. ShareFile out of the box provides support for all of these capabilities.

On-Premise Data Loss Prevention Integration

Integrating your EFSS solution with existing data loss prevention tools helps you detect when sensitive content is added and lets you restrict access and sharing based on the results of the DLP scan. With ShareFile, documents stored in your on-premises StorageZone can be examined by any third-party DLP security suite that supports ICAP, a standard network protocol for inline content scanning. Sharing and access privileges can then be adjusted based on the results of the DLP scan and your preferences for how strictly you want to control access. Tying ShareFile security policies to your existing DLP security suite means you can maintain a single point of policy management for data inspection and security alerts.

You will hear from ShareFile competitors that they support DLP, but they will only support cloud based DLP integrations. If your environment has already invested heavily into a DLP infrastructure to support the rest of your business, you may now be looking at additional investment in order to support EFSS and DLP.

Enterprise Key Management

Before investing in an EFSS solution, it is critical that you understand the differences and implications of the enterprise key management methods used.

Successful key management plays a critical role in keeping online file system data secure. Your files and their content must be protected using encryption keys and key management policies. Data must be protected in transit: from cloud to device, device to cloud, while at rest in storage in the cloud, or on any device. It is important to

note that the entity with access to encryption keys can unencrypt any protected data—making key management as important as encryption. To ensure data security, some customers choose to generate and manage their own encryption keys. ShareFile provides users an enterprise key management strategy that is both flexible and secure. We provide customers with data encryption in our cloud based storagezone option, where Citrix is managing both the storage of your content and the encryption of the stored data. Now for some customers this does not align with their corporate strategy and they desire the ability to manage their data encryption

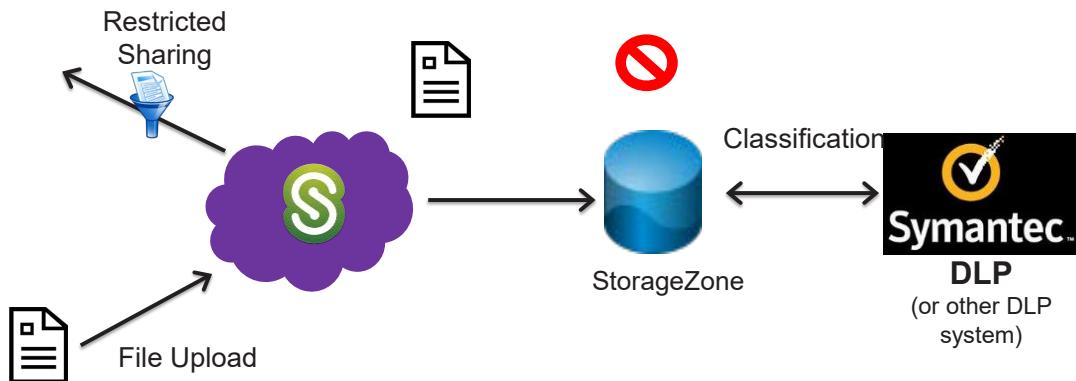
keys. As a result ShareFile also offers the ability for a customer to manage their own encryption keys when using a Citrix managed cloud storagezone. This leverages Amazon's key management system to secure data using encryption keys that the customer owns.

Finally if you have a need to store your data on-premises due to regulatory, compliance or corporate mandates, then our on-premises StorageZone controller technology can work to secure your data. ShareFile has very flexible options to encrypt data within your environment.

ShareFile integrates with most existing DLP systems

ShareFile integrates with most existing DLP systems

- Leverages customer's existing DLP systems (no additional costs)
- Files uploaded to ShareFile on-prem, classified by customer's DLP system
- IT admins able to view file activity via DLP system
- ShareFile restricts actions on files based on classification



There are ShareFile competitors that in order to support EKM will require that you deploy additional software (and potentially hardware). This creates additional management overhead into the environment. Adding more resources to manage over and above the management of the keys. This creates additional tasks for the IT team beyond what ShareFile would have.

Unlike other vendors that patch together a mix of in-house and third party security solutions, Citrix offers a tightly integrated suite of products that addresses the range of enterprise file synch and sharing and mobile device management security issues. ShareFile's tight integration with XenMobile, provides a single vendor solution for EFSS and MDM support. This is especially important for companies that are looking to embrace broader business mobility initiatives with technologies such as desktop virtualization, EMM and secure mobile productivity apps.

Questions evaluators should ask when assessing EFSS Security capabilities

- How secure is the data that's being shared and collaborated: while on devices, while in transit, while being shared?
- What control do I have over my data?
- How is data encryption handled?
- Does the product allow me to leverage my existing infrastructure to optimize data security?
- Can I integrate with my DLP environment?
- Will I have adequate reporting and monitoring capabilities?
- Can I protect data on a device that is lost or stolen?

Flexibility

Product flexibility is a key factor to consider when selecting an EFSS solution. Take the time necessary to understand the flexibility of the product's deployment model, data storage options, and data center locations, as well as its ability to support virtual environments and connect to existing data sources.

One of the first things to assess when reviewing an EFSS solution is the product's storage/deployment model. Solutions can be deployed the following ways:

- **Public cloud:** Files are uploaded and stored in the provider's cloud storage for access and sharing. Organizations without restrictions on the actual geographical location of data may prefer this option.
- **Hybrid:** Files and documents are stored in the original location, on-premises or in third-party clouds; while user and device authentication and security are implemented in the provider's cloud. This model provides smooth access to corporate data from mobile devices without having to create data replicas.
- **Private cloud:** The solution is deployed in a private data center. This approach is suited for organizations that want to control data location and have data privacy constraints.
- **On-premises:** Designed for organizations that are under strict regulations, this model is deployed on-premises and integrates with corporate data repositories, without file replicas.

By understanding the flexibility of the product's storage options, you can determine whether or not the options will meet

Flexibility requirements

Functionality	ShareFile	Competitors
Cloud and Hybrid Storage Options	✓	Limited
Optimized for Virtual Environments	✓	Very Limited
Connecting to Existing Data Sources	✓	Limited
Global Data Centers	✓	Limited
Choice of Public Cloud Storage Providers	✓	Very Limited

your data sovereignty, compliance, and performance requirements. Different types of business information demand different storage requirements. Some files may need to be stored onsite to meet compliance requirements, while others can be stored in the cloud to simplify management, reduce costs and allow frictionless scalability. When evaluating EFSS solutions make sure you fully understand where and how your data will be stored.

Investing in an EFSS solution should not make existing infrastructure technologies obsolete. Investigate how well the product will allow you to protect and leverage your existing applications, infrastructure and future requirements. Consider how well the product can connect with your administration and management tools, back end servers, corporate platforms and repositories.

ShareFile capabilities and strengths

At Citrix, we've built flexibility into the way we think about technology and the people who use it. ShareFile Enterprise provides flexible storage options, allowing you to choose to host your data with us in the cloud or inside your network using our StorageZones feature. StorageZones Connectors enable you to mobilize existing network shares, SharePoint, OneDrive for Business, ECM systems and other document libraries without worrying about content migration.

ShareFile has connectors to cloud data repositories, such as Microsoft OneDrive for Business, Dropbox, Box and Google Drive, helping users migrate from these personal file share systems to ShareFile. StorageZone Connectors are a strategic feature of Citrix ShareFile that mobilizes existing enterprise data.

Cloud and Hybrid Storage Options

Flexible cloud services allow organizations to determine usage scenarios that will best fit in their private cloud, and scenarios that fit best in a public cloud. Hybrid clouds combine the benefits of building private and public clouds and leverage existing IT infrastructure to cut costs, maximize value and modernize the way IT services are delivered. ShareFile allows you to choose where your data is stored to ensure you meet your specific requirements for data sovereignty, compliance, performance and costs.

There are players in the EFSS space that only offer one or the other...cloud or on-premises only. This doesn't provide the flexibility that an established Enterprise desires. If a vendor only presents a cloud offering, an existing Enterprise will have to migrate their content to the cloud before collaborating and sharing can commence. Not to mention that an Enterprise might be able to move their business entirely to the cloud. Additionally competitors do not always offer data storage options outside of the US. This creates concerns around meeting compliance and regulatory needs.

If an on-premises only model is supported, then it doesn't allow an Enterprise to take advantage of the scale and flexibility that the cloud can provide. ShareFile has the Enterprise in mind by supporting both. We understand that going to the cloud for everything may not be possible in all cases. However, we also understand that as time goes on, cloud storage can be something customers look to migrate to. By supporting a hybrid approach to EFSS, ShareFile provides the Enterprise with choice and the ability to move in either direction and at a pace that is comfortable to the Enterprise. This translates not only into flexibility or scalability but agility.

Also consider the deployment model that a vendor has to support both cloud and on-premises. Some ShareFile competitors require multi-product installations in order to support both on-premises data storage and connecting to existing file shares. With one piece of software to support on-premises data storage and a separate software install, on a completely separate server, to support accessing existing files share content (ie: CIFS / SMB file shares). With ShareFile, to support both on-premises data storage and the mobilization of existing data it's a single software install.

Optimized for Virtual Environments

Legacy applications can be accessed by users' mobile devices using desktop and application virtualization. Virtual environments provide several key benefits including streamlining application deployments and migrations and providing cost savings. ShareFile competitors do not offer a solution that is optimized for virtual environments. Unlike other synch tools installed on a virtual

desktop, ShareFile is optimized for pooled VDI and hosted shared desktops and does not incur extra storage across the VDI server farm. ShareFile's special on-demand sync capabilities make local cached copies of files only when they are specifically accessed—optimizing performance and dramatically lowering storage costs.

Connecting to Existing Data Sources

The EFSS solution you choose should allow you to leverage your investment in existing data sources and repositories.

ShareFile enables IT to provide mobile access to data on existing network file shares, SharePoint and OneDrive for Business, offering a single point of access to all data sources. ShareFile also provides connectors for some of the more popular personal cloud connectors. This allows users of these free versions of personalized file sharing software to migrate to ShareFile.

ShareFile StorageZone Connectors help businesses establish direct and secure mobile access to data in its original location behind the corporate firewall. This eliminates the need for massive data migration when extending the benefits of mobility to existing network shares and SharePoint for enhanced workforce productivity.

Even though connecting to existing data sources is a critical requirement for effective enterprise file sharing, not all of the leading vendors meet this need like ShareFile does. Some lack integration into both existing file shares and ECM solutions or only support limited integration into a single ECM vendor. As was mentioned above, in order to support an on-premises solution some require an additional software install to support connecting to existing data sources. If some of the ShareFile competitor products are taken at face-value, they may claim to support connecting to existing data sources but how much must be added to the existing infrastructure for that to occur?

Global Data Centers

The location of your EFSS data center matters. Data protection, performance and conformance to compliance are issues that can be affected by data location.

Companies in highly regulated industries must adhere to a multitude of standards such as HIPAA, Safe Harbor, FDIC and others that dictate where and how data is handled. Under the Safe Harbor law, European companies must ensure that personal data remains within the EU. This poses a problem for EFSS providers that do not have data centers in Europe. User latency is an issue that is affected by data center location. Having data centers close to users is critically important for businesses that demand high response times.

ShareFile has a global data center presence with both U.S. and non-U.S. application tiers, providing customers the ability to successfully meet their performance, compliance and data protection needs.

The lack of a non-US data center application tier by some ShareFile competitors can pose a problem for customers. This can be a particular concern for customers that require both their data and the interaction with the application tier be in their geographic location.

Choice of Public Cloud Storage Providers

As the public cloud has grown, so has a willingness by Enterprises to use a public cloud repository to store their companies content. These repositories are traditionally provided from vendors like Amazon and AWS or Microsoft with their Azure data containers. Organizations that store data in Amazon AWS or Microsoft Azure want the flexibility to use these existing data repository locations. However, not all EFSS solutions provide this option.

Citrix provides flexible storage options with StorageZones that provide IT the flexibility to choose between using Citrix-managed, secure StorageZones in multiple worldwide locations or on-premise StorageZones hosted in their private AWS or Azure cloud , or a combination of the two options.

ShareFile is flexible enough to meet enterprise needs and secure enough to satisfy corporate policies. Leverage the flexibility of ShareFile to collaborate, share, store, sync, and secure data on any device, anywhere.

Questions evaluators should ask when assessing EFSS Flexibility options.

- Will the product work with our existing infrastructure?
- Will the data center locations allow us to meet compliance mandates?
- Is the product's architecture flexible enough to embrace our future EFSS advanced needs?
- Does the solution make the most effective use of virtual desktops?
- Can I integrate with existing corporate servers, cloud services and ECM tools?

Conclusion

In today's business world, information equals power. Deploying the right EFSS solution will ensure your workforce has access to

the data they need to be productive—when they need and where they need it. Before making an investment in an enterprise file

synchronization and sharing solution, do your homework. Take the time necessary to understand the breadth, depth and capabilities of various EFSS options. Good planning and proper vetting will go a long way to ensuring that you get a good return on your investment.

ShareFile has compelling advantages over its primary competitors in a number of critical areas, mainly flexibility, security and usability. As an industry-recognized and IT-approved EFSS provider, Citrix for the past two decades has driven innovation and transformation through solutions that help people become more productive, in more places, to drive business value. With ShareFile, users on-the-go can stay productive anywhere with easy to use mobile apps for quick access to files, where and when needed. Companies looking to enable enterprise mobility and collaboration without compromise will find ShareFile the right choice.



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